

## SAMUEL L. POPKIN

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Birthdate: June 9, 1942  
Superior, Wisconsin

### CURRICULUM VITAE

#### EDUCATION

B.S. Massachusetts Institute of Technology, 1963 (Mathematics, Economics and Political Science).  
Ph.D. Massachusetts Institute of Technology, January 1969 (Political Science).

#### EMPLOYMENT

1967-68 Lecturer on Political Science, Yale University.  
1968-73 Assistant Professor of Government;  
Research Associate, Center for International Affairs;  
Research Associate, Center for Population Studies; Harvard University.  
1973-1975 Associate Professor of Government, University of Texas at Austin.  
1975-1990 Associate Professor of Political Science, University of California, San Diego.  
1991-present Professor of Political Science, University of California, San Diego.

#### MEMBERSHIPS AND AWARDS

Editor, California Series on Social Choice and Political Economy, University of California Press, 1980-1996

Editorial Board, Journal of Theoretical Politics, 1988 - .

Editorial Board, American Political Science Review, 1973-1976.

Editorial Board, Public Policy, 1968-1973.

Wisconsin Delegation, Democratic National Convention, 1964 (alternate).

M.I.T. National Scholarship, 1959-1963.

Woodrow Wilson Fellow, 1963-1964.

Americans for Democratic Action National Freedom of the Press Award, 1973.

Harvard University/Ford Foundation Travel Grant (Vietnam), 1970.

Asia Society/Agency for International Development Research Grant, 1969.

#### PUBLICATIONS

VOTING, COMMUNICATIONS AND AMERICAN POLITICS:

Candidates, Issues and Strategies with Ithiel de Sola Pool and Robert Abelson. Cambridge: M.I.T. Press, 1964.

"A Model of a Communications System." American Behavioral Scientist, May 1965.

"A Postscript on the 1964 Election" with Ithiel de Sola Pool and Robert Abelson. American Behavioral Scientist, May 1965.

"Crisis Level and Civil Defense Attitudes." Simulmatics Corporation, 1966.

"Voter Response to Candidates, Issues and Strategies in the 1960 Presidential Election" with Ithiel de Sola Pool and Robert Abelson. In Computer Simulation of Human Behavior, edited by John M. Dutton and William M. Starbuck. John M. Wiley, 1971.

"Comment: What Have You Done for Me Lately?" with John Gorman and Charles Phillips. American Political Science Review, September 1976. Reprinted in The Political Economy, edited by Tom Ferguson and Joel Rogers, 1977.

Chief of Staff: Twenty-Five Years of Managing the Presidency, co-editor with Samuel Kernell. University of California Press, 1986.

"The Art of Managing the White House." In Chief of Staff: Twenty-Five Years of Managing the Presidency, edited by Samuel Popkin and Samuel Kernell. University of California, 1986.

"Optimism, Pessimism and Policy." In Public Opinion, Vol. 11:4 (November-December 1988).

"American Attitudes Towards East Asia." In Political Issues in America. Manchester University Press, 1990.

The Reasoning Voter: Communication and Persuasion in Presidential Elections. University of Chicago Press, 1991.

"Campaigns that Matter." In Under the Watchful Eye: Managing Presidential Campaigns in the Television Era, edited by Mathew McCubbins. Congressional Quarterly Press, 1992.

"Decision Making In Presidential Primaries." In Explorations in Political Psychology, edited by Shanto Iyengar and William McGuire. Duke University Press, 1993.

"The 1992 Election." In The Reasoning Voter: Communication and Persuasion in Presidential Campaigns, second edition. University of Chicago Press, 1993.

"Strategic Perspectives on the 1992 Campaign." In Campaign and Elections American Style, edited by James A. Thurber and Candace J. Nelson. Westview Press, 1995.

"Voter Learning in the 1992 Presidential Campaign." In Who Uses Whom, edited by Shanto Iyengar. Sage Publications, 1996.

"Political Knowledge in Comparative Perspective" with Michael Dimock. In Who Uses Whom, edited by Shanto Iyengar. Sage Publications, 1996.

"Citizen Knowledge, Information Shortcuts and Political Reasoning" with Michael Dimock. In Comunicare Politica Nel Sistema dei Media, edited by Sara Bentivegna. Costa & Nolan, 1996.

"Political Knowledge and Citizen Competence" with Michael Dimock. "In Democracy and Citizen Competence, edited by Steven Elkins. Penn State University Press, 1996.

*Elements of Reason*, edited with Arthur Lupia and Matthew McCubbins, Cambridge Studies in Political Psychology and Public Opinion, Cambridge University Press, 2000.

"Beyond Rationality: Reason and the Study of Politics" with Arthur Lupia and Matthew McCubbins, pp. 1-23 of *Elements of Reason*.

"Constructing a Theory of Reasoning: Choice, Constraints and Reason," with Arthur Lupia and Matthew McCubbins, pp. 287-291 of *Elements of Reason*.

"Knowledge, Trust and International Reasoning," with Michael Dimock, pp. 214-239 of *Elements of Reason*.

"The Myth of the Vanishing Voter Michael" with P. McDonald, American Political Science Review, Vol. 95, #4, December, 2001.

#### COMPARATIVE POLITICS:

"Village Authority Patterns in Vietnam." Paper presented at meetings of Peace Research Society, 1969. Published in Journal of Peace Research Society, 1969. Reprinted in Vietnam: Some Basic Issues and Alternatives, edited by Walter Isard. Shenkman, 1969.

"Pacification: Politics and Village." Asian Survey, August 1970.

"Political and Social Implications of Herbicide Usage in Vietnam." Paper presented at the American Academy for the Advancement of Science panel on "Implications of the Use of Herbicides in Southeast Asia," December 1970.

"Internal Conflicts - South Vietnam." In Conflict in World Politics, edited by Kenneth Waltz and Steven Spiegel. Winthrop Press, 1971.

"American Policy in Southeast Asia," with George McTurnan Kahin. In Conflict in World Politics, edited by Kenneth Waltz and Steven Spiegel. Winthrop Press, 1971.

"Corporatism and Colonialism in Vietnam." Comparative Politics, December 1975.

The Rational Peasant: The Political Economy of Rural Society in Vietnam. University of California Press, 1979. Second edition, 1981.

"The Rational Peasant: The Political Economy of Rural Society." Theory and Society, Vol. 9 (1980), pp. 411-471.

"Public Choice and Rural Development: Free Riders, Lemons and Institutional Design." In Public Choice and Rural Development, edited by Cliff S. Russell and Norman Nicholson. Washington, D.C.: John Hopkins Press, 1981.

"Colonialism and the Ideological Origins of the Vietnamese Revolutions--A Review Article." Journal of Asian Studies, 1985.

"Public Choice and Peasant Organization." In The Political Economy of Developing Areas, edited by Robert Bates. University of California Press, 1987.

"Political Entrepreneurs and Peasant Movements in Vietnam." In Rationality and Revolution, edited by Michael Taylor. Cambridge University Press, 1987.

"The Political Economy of the Village." In Rationality, edited by Jon Elster. Basil Blackwell, 1989.

"Information Shortcuts and the Reasoning Voter." In Information, Participation and Choice: An Economic Theory of Democracy in Perspective, edited by Bernard Grofman. University of Michigan Press, 1993.

#### NEWSPAPER ARTICLES AND BOOK REVIEWS:

"Pacification Won't Fly in El Salvador." Washington Post, 1983.

"The Donkey's Dilemma: White Men Don't Vote Democratic." Washington Post, 1984.

"We Need Loud, Mean Campaigns." Washington Post Outlook, December 1, 1991.

Review of Thomas Byrne Edsall with Mary D. Edsall's Chain Reaction: The Impact of Race, Rights and Taxes on American Politics (Norton & Co, Inc.). In Washington Post, November 1991.

Review of William Greider's Who Will Tell the People: The Betrayal of American Democracy (Simon and Schuster). In Washington Post, May 1992.

"When the People Decline to Be Spun", New York Times op-ed page, Nov. 10, 1998

"Turnout's Not as Bad as You Think," with Michael McDonald, Washington Post Outlook, November 5, 2000 p. B01

OTHER WORKS:

The City and the Force: An Analysis of the Boston Police Department. The Mayor's Task Force on the Police (editor and author).

Systems Analyst: Simulmatics Corporation, 1965-1967 (design and analysis of computer systems for education, housing and budgeting).

Consultant: RAND Corporation, 1969-1971; UNICEF, 1973; World Bank, 1979-1982.

Consultant: Cambridge Survey Research (McGovern, 1972), (Carter/Mondale), 1976, 1980

Member, California Regional Water Quality Board (appointed by Governor, January, 1977; reappointed 1982), 1977-1985.

National Commission on Employment, Unemployment Statistics, 1977-1979 (Presidential Appointment).

Consultant: New Democratic Party of Saskatchewan; New Democratic Party of Manitoba.

Consultant, CBS Elections Unit (CBS/New York Times Poll).

Consultant, County of Los Angeles, 1989 - .

Consultant, Opinion Dynamics Corp., 1988 - .

Editor, California Series on Social Choice and Political Economy, University of California Press, 1980-1996.